

PROPOSAL

Proven Outcomes



PREPARED BY

Building Technologies Division of Siemens Industry Inc.

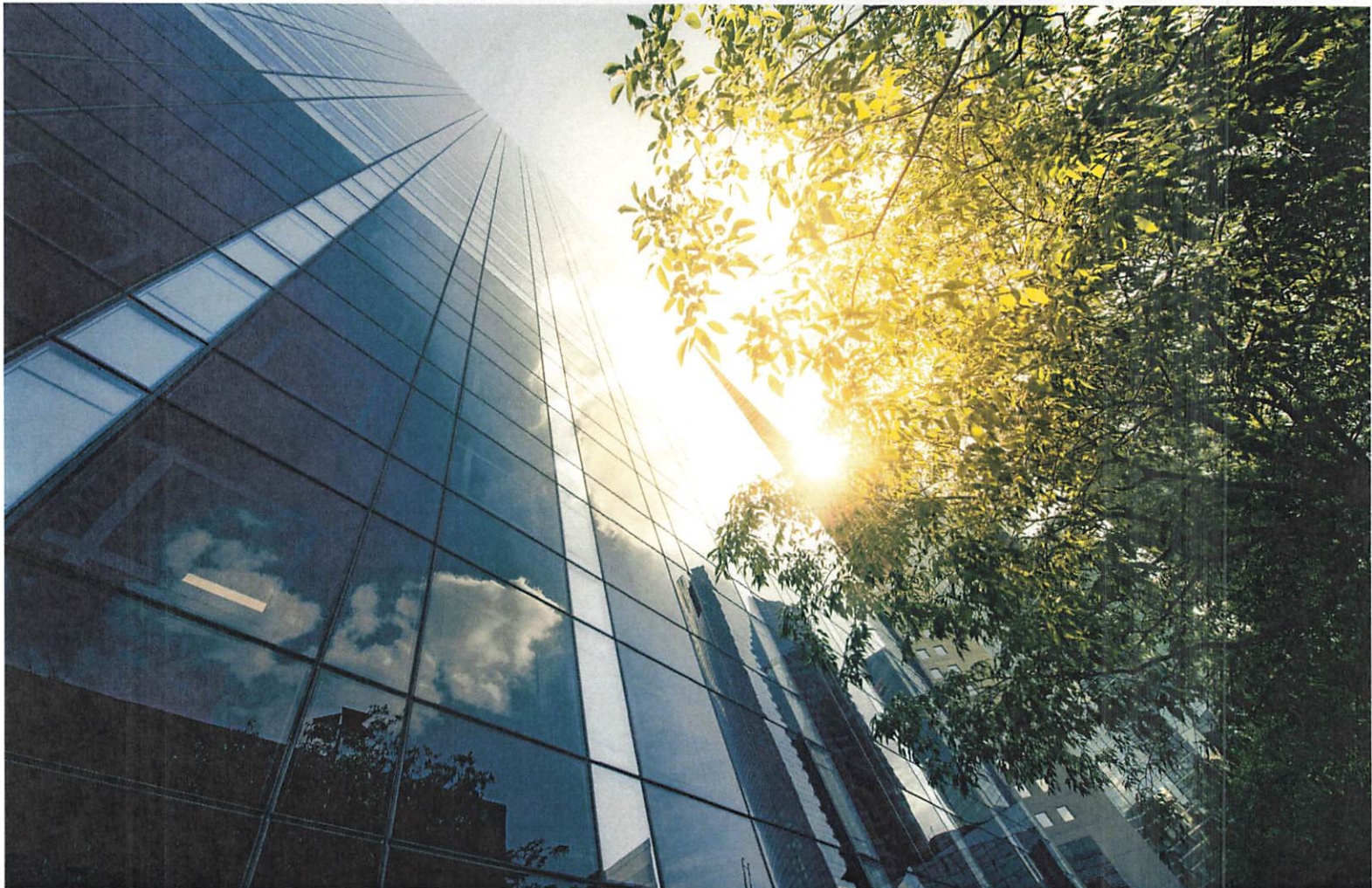
PREPARED FOR

Warren County School System

DELIVERED ON

BUILDING PERFORMANCE & SUSTAINABILITY

Creating environments that care



General Information

Proposal #:	8900134
Date:	7/25/24

Sales Executive:	Tanner Long
Branch Address:	11000 Regency Pkwy Ste 400, Cary, NC 27518
Telephone:	919-397-1544
Email Address:	tanner.long@siemens.com

Customer Contact:	James King
Customer:	Warren County Schools
Address:	PO Box Warrenton, North Carolina 28589

Customer Facility Name:	Warren County Schools
Services shall be provided at:	

Executive Summary

For many years, Siemens has partnered with Warren County to maintain the state-of-the-art Apogee Energy Management System installed in seven of its schools.

Siemens would like to continue our partnership with Warren County. The Service Agreement we propose will provide the following benefits:

- o Online support to minimize downtime and reduce costs
- o Training for your facility staff
- o Automation Controls Analysis & Optimization to increase efficiency, provide energy savings, and minimize equipment wear.
- o Repair and replace service to reduce the effects of unbudgeted repairs
- o Quality Assurance interview to ensure services are being delivered to your complete satisfaction
- o Database backup to ensure safe storage of critical information

The Siemens Industry, Inc. - Building Technologies Carolina District Raleigh Office Service Department has been recognized for several years with the highest percent of Customer Satisfaction in the United States. The Raleigh Service Department looks forward to being able to continue to provide service and new ideas for your growing Siemens Building Automation System.

General Services:

- o Priority Based Emergency Phone & Online Response - 24 / 7 / 365
- o Priority Based Emergency Onsite Response – 24 / 7 / 365
- o Dedicated Service Program Manager & Technician Team
- o Service Program Log Book & Written Reports of All Services Performed
- o Service Program Customer Labor Discounts – Up to 20% off Standard Rates
- o Service Program Material Discount – Additional 20% off Siemens List

3 Maintained Equipment Tables

3.1 List of Maintained Equipment

Marian Boyd Elementary School:

Qty	Equipment	Manufacturer	R&R Coverage See Code Key
1	Modular Bldg. Controller: -Controller Module -Power Module -All Point Modules	Siemens	A
34	Terminal Equipment Controllers	Siemens	D
1	AEM – Apogee Ethernet Module	Siemens	A

North Side Elementary School:

Qty	Equipment	Manufacturer	R&R Coverage See Code Key
1	PXC Modular	Siemens	A
31	Terminal Equipment Controllers	Siemens	D
1	AEM – Apogee Ethernet Module	Siemens	A

Warren Tech. High School:

Qty	Equipment	Manufacturer	R&R Coverage See Code Key
1	PXCC-Compact Controller	Siemens	A
21	Terminal Equipment Controllers	Siemens	D

Warren County High School:

Qty	Equipment	Manufacturer	R&R Coverage See Code Key
2	Modular Bldg. Controller: -Controller Module -Power Module -All Point Modules	Siemens	A
29	Terminal Equipment Controllers	Siemens	D
3	PXCC-Compact Controller	Siemens	A
1	Point Expansion Block	Siemens	A
1	DPU Controller: -Power Supply -Controller Board -Termination Board	Siemens	A
1	AEM – Apogee Ethernet Module	Siemens	A

Warren County Middle School:

Qty	Equipment	Manufacturer	R&R Coverage See Code Key
1	PXC Modular	Siemens	A
41	Terminal Equipment Controllers	Siemens	D

Vaughn Elementary School:

Qty	Equipment	Manufacturer	R&R Coverage See Code Key
1	PXC Modular	Siemens	A
31	Terminal Equipment Controllers	Siemens	D
1	AEM – Apogee Ethernet Module	Siemens	A

Repair & Replacement Coverage Code Key:

- A = Labor & Materials Included
- B = Labor Included & Materials Not Included
- C = Labor Not Included & Materials Included
- D = Labor Not Included & Materials Not Included

SERVICE SOLUTION

Building Services – Automation

Services that deliver the outcomes you want to achieve.

Services delivered by Siemens use the Proven Outcomes service "Three D" approach to ensure satisfaction and help you achieve the outcomes you expect.

Through the Siemens Building Automation Services we are pleased to offer the following services:

1. Manage System Operation & Compliance
2. Optimize Performance & Productivity
3. Protect Lifecycle Investment
4. Enhance Energy Management and Sustainability

SERVICE IMPLEMENTATION PLAN

Connectivity

Siemens requires a secure connection as an integral part of our support for your Facilities.

Siemens Remote Services for building technology (SRS)

Siemens Remote Service (SRS) is the efficient and comprehensive infrastructure for the complete spectrum of equipment-related remote services. Services that formerly required on-site visits are now available via data transfer. This includes rapid error identification as well as immediate remote repair. But that's not all. By proactively monitoring your systems, we can detect parameter deviations before problems occur.

Data security as a basic requirement

We value confidentiality and long-term partnerships. That is why we give the security of your data the highest priority. Before we implement an enhanced service package with remote support, we conduct an in-depth analysis of the situation, taking into account national and international regulations, technical infrastructures and industry specifics. Our service employees carefully evaluate your needs on an individual basis with a view toward information security.

Communications

Siemens Service Portal

The Service Portal complements the personalized services you will receive from your local Siemens office by providing greater visibility into equipment and services delivered by Siemens. This web-based portal allows you the ability to confirm schedules, track repairs, manage agreements, generate reports, and access critical information; then share it across your entire enterprise quickly and efficiently. The Service Portal is a user-friendly way to increase your productivity and the value of your service program.

Proven Outcomes Reporting

Through implementation of our Proven Outcomes reporting, Siemens will ensure that our delivered services are of the highest quality. The reporting criteria are developed between your facility staff and Siemens, and will reflect the goals and objectives of the scope of this Service Agreement. These reporting criteria will be agreed upon at the commencement of this agreement. We will meet with you times per year to discuss our performance and your satisfaction with the quality of service that is being provided under your agreement. We will discuss the performance of your systems, your facility, and make recommendations for improvement.

4 Signature Page and Investment

By and Between:

Siemens Smart Infrastructure
215 Southport Drive, Suite 900
Morrisville, North Carolina 27560

Warren County Schools
PO Box 110
Warrenton, North Carolina 28589

Services shall be provided at Warren County Schools locations in North Carolina.

Siemens shall provide the services as outlined in the attached proposal dated 7/6/2024 and the attached terms and conditions.

Duration: This agreement shall remain in effect for an Initial Term of 1 year beginning 07/01/2024.

Investment, Payment Terms and Billing Cycle: Services, as priced in this proposal, shall be stated under Siemens Industry, Inc.'s annual-in-advance terms. Please select one of the billing cycles below, all of which are to start the 1st day of the 1st month of the term of this agreement, per section "Duration" above. Payment Terms are Net-30 for each invoice issued within the selected billing cycle. Billing cycle will be good for the term agreed upon in this proposal.

Investment: Discount for Annual in Advance Payment Terms

Payment Option	Option 1	Option 2	Option 3
	Annual	Semi-Annual	Quarterly
Year 1 (7/1/2024 – 6/30/2025)	\$35,450	\$35,800	\$36,160
Billing Terms Accepted (please initial or sign under one option)			

Sales taxes are excluded from the Investments.

Prices quoted in this proposal are firm for 30 days.

Proposal accepted by:

Warren County Schools
By:

Signature

Date

Proposal submitted by:

Siemens Industry, Inc.
By: Tanner Long, Sales Executive

Signature

Approved for Siemens Industry, Inc.

By: Ron Faircolth
Title Operations Manager

Signature

Date

TERMS AND CONDITIONS

Terms And Conditions

Terms and Conditions (Click to download)

[Terms & Conditions](#)

(<https://www.siemens.com/download?A6V10953201>)

Riders (Click on rider below to download)

[Licensing Access to Software as a Web Based Offering](#)

[BT Software License Warranty](#)

[BT Fire Life Safety Rider](#)

[BT Mass Notification Rider](#)

[BT Monitoring Rider](#)

[BT Online Backup and Data Protection](#)

[BT UBM or Utility Procurement](#)

[BT Consulting Rider](#)