

ELEVATE K-12

PROPOSAL FOR PARTNERSHIP WITH

Warren County Schools

Warren County Middle School

SCHOOL YEAR: 2024-2025

TYPE OF CLASS: 2nd Semester

PRICING PROPOSAL

December 4, 2024

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Strategic Partnership Manager

Elevate K-12

Prepared for: **Michelle Dunbar**
Principal

Warren County Schools

THANK YOU FOR THE OPPORTUNITY TO PARTNER WITH YOUR DISTRICT.

Elevate K-12 is delighted to present our proposal to support your district's unique teaching needs. To date, we've worked with more than 600 districts as a trusted teaching partner for their students. We believe that every learner deserves to be taught by certified, qualified and passionate teachers who are experts in their subjects, and that persistent vacancies have put too many districts in the difficult position of hiring underqualified teachers, combining classes, or canceling courses altogether.

Districts deserve a solution that provides high-quality teaching – remarkable teaching, as we like to call it – despite the persistence of teacher vacancies. And students deserve it as well. That's what motivates us at Elevate K-12, and why we go beyond the traditional staffing company model of merely providing a certified teacher to deliver remarkable, LIVE teaching in any classroom.

We look forward to working together to deliver remarkable LIVE teaching to your students!

ELEVATE K-12 - SCOPE OF SERVICES – General Education & Supplemental

Elevate K-12 Provides	Details of services, on-call staff and equipment
<p>SERVICES PROVIDED BY ELEVATE K-12</p>	<ul style="list-style-type: none"> • High-quality LIVE Tier 1 Teaching – US certified Teacher of Record <ul style="list-style-type: none"> ○ General Education: Maximum student-to-teacher ratio of 30:1 ○ Supplemental: Maximum student-to-teacher ratio of 20:1 • Full-service LIVE class delivery management <ul style="list-style-type: none"> - School level classroom set up and implementation - Day to day management of live online teaching classes - Quality control of all live classes by our academic experts - Training and management of para-professional - All support for grading, pacing, school meetings and more • 24x7 live customer service and support for para-professional • If using Elevate content, State aligned lessons written by our curriculum experts
<p>STAFF PROVIDED BY ELEVATE K-12</p>	<ul style="list-style-type: none"> • High-quality LIVE Teacher - Assigned as Teacher of Record • One Elevate K-12 Operations Manager dedicated per school for continuous onboarding, implementation, and support • Dedicated Academic Coach who guides and quality audits Elevate K-12's live Teacher for the school
<p>EQUIPMENT PROVIDED BY ELEVATE K-12</p>	<ul style="list-style-type: none"> • High-end speakers • Powerful classroom microphone • High-end Camera (For full classroom view for our live teacher)

DISTRICT/SCHOOL PROVIDES – General Education & Supplemental

DISTRICT/SCHOOL Provides	Details of info we need from school
STAFF PROVIDED BY CUSTOMER/SCHOOL	<ul style="list-style-type: none"> • 1 Classroom Coach (e.g. paraprofessional) for each class period • 1 Point of Contact at the School Level <p>If electing to use district curriculum:</p> <ul style="list-style-type: none"> • 1 instructional specialist or curriculum specialist point of contact at the school level (can be the same POC as above)
EQUIPMENT and INFO PROVIDED BY CUSTOMER/SCHOOL	<ul style="list-style-type: none"> • Dedicated classroom space • LCD Screen or Projector and Screen • Adequate internet access and bandwidth • One laptop per student (<i>except for K-5 enrichment</i>) • Class rosters and bell schedule <p>If electing for Elevate teachers to be fully integrated into your systems and district curriculum:</p> <ul style="list-style-type: none"> • District credential for each Elevate teacher • Access to curriculum platforms and other necessary platforms to use the curriculum • Access to district gradebook, LMS, SIS, and any other digital resources Elevate teachers need to effectively serve your schools. • Resources, guides, learning sequences, and documentation outlining district expectations for curriculum implementation
SERVICES PROVIDED BY CUSTOMER/SCHOOL	<p>If electing to use district-licensed or district-created curriculum or gradebooks:</p> <ul style="list-style-type: none"> • At least 1 curriculum training/onboarding session for Elevate teachers using this curriculum • At least 2 training/onboarding for gradebook, LMS, SIS, or other digital platforms our teachers will be required to use.

ELEVATE K-12 - SCOPE OF SERVICES – Special Education

Elevate K-12 Provides	Details of Services, Staff, and Equipment
<p>SERVICES PROVIDED BY ELEVATE K-12</p>	<ul style="list-style-type: none"> • High-quality LIVE Special Education Teacher – US Certified Teacher of Record • Maximum student-to-teacher ratio of 15:1 • Subject matter expert developed state and national aligned curriculum • Comprehensive LIVE learning experience and teaching/learning community <ul style="list-style-type: none"> - Onboarding, professional learning, and maintenance of knowledge for school-provided Classroom Coach - Provided guidelines for program success and school site classroom set up - District and/or school orientation - Daily oversight of LIVE virtual teaching and monitoring of student outcomes - 30 minutes open teacher collaboration time weekly - 2X per month data delivery of student attendance, participation, formative and summative assessment marks - Ongoing guidance of best practices in teaching, learning, and assessing • 24 hour/day technology support for Elevate and school-site team members • If using Elevate content, State aligned lessons written by our curriculum experts
<p>STAFF PROVIDED BY ELEVATE K-12</p>	<ul style="list-style-type: none"> • High-quality LIVE Special Education Teacher • Inclusive Learning Coordinator focused on observing the delivery of accommodations and modifications outlined in Student’s IEPs • Elevate K-12 Customer Success Manager dedicated to all programs within a school for continuous onboarding, implementing, and operating success • Dedicated teacher success team who collaborates, coaches, and provides ongoing learning to Elevate K-12’s LIVE Special Education teacher practices
<p>EQUIPMENT PROVIDED BY ELEVATE K-12</p>	<ul style="list-style-type: none"> • Hi-end speakers and powerful classroom microphone • Hi-end camera (full classroom view for our live teacher) • Printable classroom posters for scaffolding of procedural success

DISTRICT/SCHOOL PROVIDES – Special Education

DISTRICT/SCHOOL Provides	Details of info we need from school
STAFF PROVIDED BY CUSTOMER/SCHOOL	<ul style="list-style-type: none"> • 1 Classroom Coach (teacher, paraprofessional, for substitute) to monitor each class period • 1 Special Education Supervisor (case manager, lead teacher, student services lead, or LEA representative) to partner with the Inclusive Learning Coordinator • 1 point of contact at the school level for logistical oversight <p>If electing to use district curriculum: 1 instructional specialist or curriculum specialist point of contact at the school level (can be the same POC as above)</p>
EQUIPMENT and INFO PROVIDED BY CUSTOMER	<ul style="list-style-type: none"> • Dedicated, quiet, classroom space • Projection capabilities (screen, SMARTboard, promethean board, etc.) • Adequate internet access and bandwidth • One desktop, laptop, or surface device per student • Class roster(s) and bell schedule • Completion of the Student Information Sheet (IEP at a glance) • Access to district gradebook, LMS, SIS, and any other digital resources <p>Elevate teachers need to effectively serve your schools.</p>
SERVICES PROVIDED BY CUSTOMER/SCHOOL	<p>If electing to use district-licensed or district-created curriculum or gradebooks:</p> <ul style="list-style-type: none"> • At least 1 curriculum training/onboarding session for Elevate teachers using this curriculum • At least 2 training/onboarding for gradebook, LMS, SIS, or other digital platforms our teachers will be required to use.

LIVE CLASS PERIODS BREAKDOWN FOR PRICING

Warren County Middle School

# of Periods (A)	Type of Class	Grade	Name of Subject	Period Length	Days Per Week (d/w)	Term	Price/Period (B)	Total Price (A x B)
4 periods	STANDARD	6	Math	61-75	5	Semester	\$11,190	\$44,760
1	Collaboration Hour				1	Semester	\$900	\$900
LIVE TEACHING BUDGET								\$45,660

TOTAL DISTRICT BUDGET:

#	SCHOOL NAME	Budget per School
1	LIVE TEACHING Budget: Warren County Middle School	\$45,660
TOTAL DISTRICT BUDGET (MINIMUM)		\$45,660

TOTAL BUDGET AMOUNT	Minimum \$45,660	<i>Minimum budget for known Elevate K-12 Live Teaching Classes and what the district will be invoiced for.</i>
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PAYMENT TERMS

Upon signature of Agreement, Customer will issue an Order Form for the Services to be delivered during the Academic Year.

Customer agrees to the following payment terms, as reflected by selecting one option below:

- Full invoice for the balance for current Academic Year prepared and sent in conjunction with the signing of Agreement.
- Other options available as per MSA

CONTACT

For any questions, please contact your [Strategic Partnerships Manager, Liz Winnen](#)

Email: liz.winnen@elevatek12.com

Cell: 312-437-0447



We look forward to bringing
remarkable LIVE teaching to your
schools!

LIVE TEACHING SERVICE DETAILS

Congratulations! **WARREN COUNTY SCHOOLS** is on their way to invest in remarkable LIVE teaching for your students. We are thrilled with the opportunity to partner with true visionaries like you. Elevate K-12 is a unique and powerful live class that is changing the way schools and classrooms transform their teaching models to solve the teacher shortages and bring the best live teaching to their students. We manage the full delivery of the live teaching classes from the start and setting up the live classes in each school. Additionally, we manage the day-to-day live class delivery and on-demand live class support.

Elevate K-12 is the largest network of LIVE teachers, and we work with thousands of schools and districts in the US to bring the concept of LIVE teaching as the most effective and scalable way to solve all your teacher shortage problems.

Many of our districts that have a full adoption of Elevate K-12 have no vacancies and all their classes with shortages have been replaced with LIVE teaching with us! You are on your way to transforming your schools too.

What does an ELEVATE K-12 LIVE CLASS include?

LIVE TEACHING CLASS STRUCTURE

- Each Elevate K-12 LIVE class period has a dedicated US certified, trained, and high-quality teacher
- Our LIVE teacher streams into your school's classroom, where all students are in the same classroom and collaborating and working together
- Each LIVE classroom period will maintain the same LIVE teacher for the entire duration of the semester or full year unless a change is requested or if our teacher leaves (which is rare)
- If the Elevate LIVE teacher takes a leave for a day, then we will make sure that a substitute is assigned for that class. The school doesn't have to worry about subs!
- All our LIVE teachers use content, lesson plans and tools that are aligned to your state curriculum.

LIVE ONLINE INSTRUCTION DELIVERY

- Elevate K-12's LIVE teaching will be delivered using Elevate's proprietary LIVE stream technology that was built for K-12.
- Each instructor undergoes rigorous training in the content area and specifically on effective live online instruction.
- The LIVE teacher will meet the certification requirements as stated by the school. Instructors will either be certified in the state, eligible for certification in the state, or certified in another state.

QUALITY, CUSTOMER SUPPORT AND PROJECT MANAGEMENT

- Elevate K-12 will assign one dedicated Operations Manager (OM) for the School District Program held at designated School(s).
- District/School will assign one Classroom Manager (CM) to each classroom.
- Each of our LIVE teachers have a dedicated Academic Coach, Rater and Instruction Quality Coordinators who manage, rate and coach our LIVE teachers so that they and we provide the highest quality teaching to your students
- Each school must dedicate one school point of contact for the Elevate K-12 team
- Elevate K-12 will also share periodic reports and information on student progress and will do periodic check ins with the school to assess quality of class and school level satisfaction with our classes
- We also have a dedicated LIVE customer support line for your paraprofessionals so that they can get instant support during and after our LIVE class.

EQUIPMENT

- **Elevate K-12 will provide:** speakers, camera, microphone(s), headsets (optional)
- **School will provide:** large LCD screen, wifi in class, student laptops

ASSESSMENTS, GRADES AND PROGRESS MONITORING

- We use a tool called “OTUS” or a publisher assessment tool to regularly assess the student performance
- The schools will be able to track student progress through our system
- Our teacher will provide the grades and your paraprofessional can download those and upload it into your school’s system
- Parents can talk to our LIVE teacher during your regular parent–teacher days. We need to know of those in advance and we will integrate with your schedule

PROGRAM INFORMATION AND IMPLEMENTATION

- Generally, it takes 2 weeks total for planning and implementation. Elevate K-12 will need 2 weeks for class and technology set up.
- We would like to complete all installations and preassessments as soon as possible. The school must provide all information about the program including:
 - Desired start date
 - Number of sessions or program dates/length
 - Number of students
 - Instructional ratio
 - Content areas
 - Grade levels
 - Technology set-up at the school (schools without student laptops/desktops cannot use Tier 1)
 - Any hiring special needs, like certification or fingerprinting